

Message Text

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ACTION AID-31

INFO OCT-01 EA-11 ADP-00 IGA-02 EB-11 CIAE-00 DODE-00

PM-07 H-02 INR-10 L-03 NSAE-00 NSC-10 PA-03 RSC-01

PRS-01 SS-15 USIA-12 IO-12 OMB-01 RSR-01 /134 W
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FM AMEMBASSY TOKYO

TO AMEMBASSY SAIGON

INFO SECSTATE WASHDC 4061

USDEL JEC PARIS

S E C R E T TOKYO 6383

E. O. 11652: GDS

TAGS: EAID, VS, JA

SUBJ: PROPOSED GVN MISSION TO SEEK JAPANESE AID

REF: A. TOKYO 6227 ; B. TOKYO 6228

SUMMARY: FOR MAXIMUM RESULTS, PROPOSED GVN MISSION TO SEEK JAPANESE AID SHOULD BE LED BY COMPETENT OFFICIAL WHO CAN GIVE DETAILED AND EFFECTIVE PRESENTATION OF GVN'S ECONOMIC NEEDS AND PLANS FOR THE FUTURE TO GOJ MINISTRIES AND JAPANESE BUSINESS INTERESTS. END SUMMARY.

1. IF GVN PLANS SEND MISSION TO TOKYO TO SEEK JAPAN ESE ECONOMIC ASSISTANCE (REF A, PARA 6), EMBASSY SUGGESTS THAT FOR MAXIMUM RESULTS IT BE HEADED BY COMPETENT OFFICIAL, PERHAPS REPRESENTATIVE OF NEW TECHNOCRATS DESCRIBED BY COOPER DURING RECENT VISIT HERE, WHO CAN MAKE DETAILED AND EFFECTIVE PRESENTATION OF GVN'S ECONOMIC NEEDS AND PLANS FOR FUTURE. IN RESPECT GOVERNMENT, MISSION SHOULD MEET NOT ONLY WITH MINISTRY FOREIGN AFFAIRS, BUT ALSO WITH MINISTRIES FINANCE AND INTERNATIONAL TRADE AND INDUSTRY. EMBASSY ALSO RECOMMENDS MISSION SEEK APPOINTMENT WITH DR. SABURO OKITA, PROMINENT
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DEVELOPMENT ECONOMIST AND NEWLY APPOINTED HEAD OF
OVERSEAS ECONOMIC COOPERATION FUND, GOJ' S SOFT LOAN AGENCY.

2. WHILE PRESUMABLY MISSION WOULD CONCENTRATE ON NEEDS
FOR IMMEDIATE RELIEF OF REFUGEES AND THEIR RESETTLEMENT
AND OF B/ P PROBLEM THROUGH COMMODITY AID, EMBASSY SUG-
GESTS THAT IT NOT NEGLECT TRADE AND INVESTMENT, BOTH WITH
GOVERNMENT AGENCIES AND PRIVATE SECTOR. IN RESPECT
LATTER GROUP, SENGU, ONE OF SENIOR STAFF OF KEIDANREN,
MOST INFLUENTIAL JAPANESE BUSINESS ASSOCIATION, WOULD
BE KEY POINT OF CONTACT. EMBASSY HAS MADE SUMMARY
TRANSLATION OF HIS REPORT ON HIS VISIT OF LAST FEBRUARY
TO SVN AND BELIEVES IT GIVES SOME USEFUL IMPRESSIONS OF
DIRECTION OF JAPANESE BUSINESS INTERESTS. (COPIES BEING
FORWARDED UNDER COVER TOKYO' S A-480. EMBASSY HAS ALSO
FORWARDED COPIES TO VIETNAMESE AMBASSADOR HERE WHO
HAS BEEN CULTIVATING CONSERVATIVE BUSINESS/ LDP POLITI-
CIAN GROUP IN TOKYO.) RECENT USAID / GVN REPORTS ON
EXPORT POTENTIAL IN JAPAN FOR VARIOUS COMMODITIES MIGHT
ALSO GIVE USEFUL LEADS FOR BUSINESS CONTACTS. FINALLY,
JAPANESE FIRMS WHICH HAVE ALREADY DEMONSTRATED INTEREST
IN TRADE AND INVESTMENT IN SVN CAN BE HELPFUL TO MISSION.
INGERSOLL

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